Jonathan A. "Jon" Zahm P.O. Box 1, Osco, IL 61274 Business: 630-WIN-VOTE

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Objective: To secure a position in a public service or communications capacity best utilizing my 26 yrs. of experience with government, public speaking and writing, and community relations.

President, Goliath Slayer Communications May, 1988- Present

Political Consulting Clients

Served key organizational, managerial, and strategic roles in over 150 political campaigns in 26 years. Winning record of 67%. Among the goliaths in Illinois defeated by Jon's clients are a **44-year** incumbent Kane County Circuit Clerk/County Board member, a **36-year** incumbent Village President/Trustee of Gilberts, the **28-year** incumbent Mayor of South Elgin, the **12-year** Recorder of Kane County and **8-year** Mayors of Barrington, Cortland, and Oswego.

Jon's experience and ability in the areas of **opposition research** and **cutting-edge strategy** are unmatched in Illinois consulting circles. He has successfully worked on races from Township to Municipal to State Legislative, as well as hotly contested U.S. Congressional, Senatorial and Presidential (Bush'04, Huckabee '08, and Santorum '12) races. Jon has performed his services in IL, PA, IN, IA, OH and ND.

Non-Profit and Development Clients

Arrowhead Ranch, Coal Valley, IL: Increased funds raised at annual vehicle auction from \$70,000 to over \$110,000. Expanded Facebook and Internet presence exponentially.

Park Vista Retirement Living, Silvis, IL: Improved census, established evening and weekend Open House hours, increased community relations activity.

Provena Pine View Care Center, St. Charles, IL: Performed grant writing, planned giving, special events, and major gift solicitations. Raised approximately \$3.80 for every \$1.00 in fees.

Easter Seals Jayne Shover Center, Elgin, IL: Executed review and analysis of organizational grantwriting program and wrote 12 grant proposals. Raised \$35,000- collected fees of \$8,250.

Family Service Association of Greater Elgin Area, Elgin, IL: Worked with State Senator to recover \$166,000 in previously promised, but undelivered, funding. Secured \$100K grant from Kane County. Raised approximately \$7.50 for every \$1.00 in fees paid.

American Heart Association, Midwest Region, Batavia, IL: Member of three person youth market team who successfully raised over \$1 million in one school year, McHenry HeartWalk showed 60% increase from previous year, Kane HeartWalk up from \$12K to \$40K.

Salvation Army, Aurora Corps, Aurora, IL: Managed Christmas drive to then record \$151K in 31 days.

Community Leadership and Public Service

Bureau, Henry, Stark County Regional School Trustee (2013-2019)

Henry County Board Member- District 2 (12/6/10-12/1/12)

Orion CUSD 223 Elected School Board Member (2009-12/05/10)

Blackhawk Area Special Education District Board Member (2009-12/05/10)

Osco Community Church- Family Open Gym Coordinator and Council Member (2008-11)

Osco Township Republican Precinct Committeeman (2008-Present)

Orion Little League Manager (2008-10) and Orion Youth Basketball Coach (2008-10)

Quad City Cannons 10U Travel Team Baseball Manager (2010-11)

Galva Junior High 7th Grade Basketball Coach (2008-10), LTC Champions (08-09)

Kane County Regional Board of School Trustees- elected in 2003 to represent over 500,000 constituents in five counties- elected as Board President in 2005 & 2007, 100% attendance

Batavia Board of Zoning Appeals Member, 1999-02, 100% attendance

Batavia Chamber of Commerce President, 2000-01, Vice-Chair, 1999-00, Legis. Director, 98-99

Fox Valley Christian Church- Batavia, Member and Volunteer, 1999-2003, Missions Chairman

Christ Community Church- Blackberry Creek Campus, Aurora, 2004-2008. Sports Ministry coach and manager- basketball and softball.

2006 Basketball Men's League Champions.

Oswego East HS Fellowship of Christian Athletes Founder & Co-Sponsor of Rotary Interact Club

Junior Achievement Volunteer Teacher- 3^{rd} Graders at Galva Elementary School and High School

11th and 12th Graders at Geneseo

Salvation Army Volunteer Bell Ringer- 15 yrs

Two seasons as Geneseo Youth Soccer Head Coach

Henry County Farm Bureau Member since 2007

2014 Associate Partner, Main Street Orion

Geneseo Chamber of Commerce Member 2012-

Education

Villanova University, Villanova, Pennsylvania, 1988-91, 1995

Bachelor of Arts Degree in Political Science, Minor in History

Vice-President, Student Government Association- 1989-90

Elected to 3 terms on University Senate- 1988-91

National-Louis University, Lisle and Elgin, IL, 2006-07

Master of Arts Degree in Secondary Education. Social Science and Middle School Endorsements.

Other Professional Experience

Fmr. IL Licensed Real Estate Salesperson- 10 years

Illinois Type 39 Teaching Certificate, Type 09 Eligible

Experienced Substitute Teacher in Elgin District U-46 and West Aurora District 129-

Over 300 days in the classroom including LD, BD, and Physical Education

Worked two years as a Dean's Assistant in Oswego District 308 while attending Graduate School

Taught Ethics and English at Brown Mackie College